

DEALMAKERS

Each Friday, the Daily Business Review will publish Dealmakers, a new section detailing the players behind recent significant business transactions. Deals that qualify will include real estate purchases, stock or debt transactions, M&A work, investment banking, or privatizations.

An expanded Dealmaker of the Week highlights a person involved in a transaction of interest — selected either because of its size or scope or because of the details of the underlying deal.

To suggest a candidate for Dealmaker, contact Executive Editor Eddie Dominguez at edominguez@floridabiz.com or Real Estate Editor Hugo Ottolenghi at hottolenghi@floridabiz.com.

Dealmakers should be based in South Florida, but transactions need not involve local companies or property. ♦

Broker arranges Clematis Street lease

Dealmaker: Broker Jonathan Satter

The Deal: Satter represented Transwestern Investment Co. in leasing 6,600 square feet in downtown West Palm Beach to San Francisco-based Design Within Reach. The 10-year lease is valued at \$2 million.

Details: The previous tenant at the Clematis Street store was the Gap, which left last summer. Design Within Reach markets furniture primarily to businesses and design professionals. It has stores in Beverly Hills, New York and Dallas. Miami broker Michael Comras of Comras Co. and San Francisco broker Victor Fandel represented the tenant, which took possession in April. Transwestern also owns Beach Place in Fort Lauderdale.

Background: Satter is a principal at Compass Realty Advisors in West Palm Beach.